



# AREAA South Bay

Invites you to a special LIVE screening of:



*FEATURING: BRIAN BUFFINI and GUEST SPEAKER: BRIAN TRACY*  
*Brian Buffini's Success Tour™ is the ultimate combination of training and motivation for people who want to succeed in this new era of real estate*

**February 4, 2014 and February 5, 2014**

**Limited Seating - Registration will be closed once we have sold out!**

## **Agenda**

### **February 4**

9:00-10:30 Succeeding in the New Era of Real Estate | With Brian Buffini

Break: 10:30-11:00

11:00-12:15 A Motivational Message | From Special Guest Brian Tracy

Lunch: 12:15-2:00

2:00-3:15 Creating a Customized Success Plan | With Brian Buffini

Break: 3:15-3:45

3:45-5:00 The 7 Skills of a Great Buyer's Agent | With Joe Niego

### **February 5**

9:00-10:15 Getting Your Financial House in Order | With Brian Buffini

Break: 10:15-10:45

10:45-12:00 The Professional's Edge | With Brian Buffini

Lunch: 12:00-2:00

2:00-4:00 The 3 Essentials of the Ultimate Listing Agent | With Joe Niego

**FREE to Everyone | Space is limited | No Walk-ins**  
**Registration is required: <http://areaasouthbay.org>**

**Sponsored By:**

**Ravi Nadesan | Wells Fargo**  
**Andrew Kim | Eon Escrow**

**Registration at 8:30 AM**

**RE/MAX Estate Properties Training Room 23740 Hawthorne, Torrance 90505**